

## Nutanix Consulting Services

### Program Benefits

Leverage consultant experience and skills in hyper-convergence, virtualization, and a wide range of industry verticals

Realize the full potential of your Nutanix investment

Collaborate with Nutanix consultants and gain access to exclusive Nutanix technical content, best practices, resources and knowledge base

Nutanix Consulting offers value-based services for assessment, design, deployment, and optimizing your Nutanix environment. Services range from Nutanix appliance rack-and-stack to workload deployment and optimization. Nutanix Consulting and its Consulting Partners utilize Nutanix best practices and tools, as integrated in a service delivery platform, for delivery of such productized services.



### PRODUCTIZED SERVICE SCOPE AND COST

Unlike traditional services that charge based on time and material for custom scope, Nutanix Consulting offers service SKUs that are scoped and priced much like a typical product. Nutanix consulting offers a comprehensive portfolio of productized services that outline an in-depth and predictable service scope, desired optional scope, and pricing model based on the deployment size. Each service SKU includes design templates, project plans, documentation and collateral.

### GLOBAL REACH VIA CERTIFIED PARTNER

The Nutanix Partner Network has several certified and qualified Consulting Partners that deliver productized services based on Nutanix best practices as encapsulated in the Nutanix Consulting Services SKUs. Nutanix Consulting provides enablement, accreditation and support for our partners.

### IP-ENABLED SERVICES PORTFOLIO

In addition to enabling and leveraging deep technical certified expertise, Nutanix Consulting and its certified partners leverage a rich suite of Nutanix Tools and IP for delivery of repeatable, high quality and efficient services.

### CONSULTING SERVICES PORTFOLIO

- Nutanix Cluster Deployment
- VDI Deployment and Assurance
- Migration Factory (P2V, V2V, AFS)
- Hybrid Cloud – XaaS and DevOps
- Business Continuity/Disaster Recovery
- Enterprise Apps (Big Data, DB, Exchange)
- Operational Transformation
- FitCheck As-A-Service
- Resident Consultant
- Custom Services

**“It has been clear from the first day that we made the right decision in choosing Nutanix Global Services.**

**Nutanix consultants are highly qualified technically and bring a wealth of real world experience. They are extremely professional and appropriately personable.”**

– John Walchle, Supervisor, IT Engineering Services, St. Luke’s Health Care

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Nutanix makes infrastructure invisible, elevating IT to focus on the applications and services that power their business. The Nutanix enterprise cloud platform leverages web-scale engineering and consumer-grade design to natively converge compute, virtualization and storage into a resilient, software-defined solution with rich machine intelligence. The result is predictable performance, cloud-like infrastructure consumption, robust security, and seamless application mobility for a broad range of enterprise applications. Learn more at [www.nutanix.com](http://www.nutanix.com) or follow us on Twitter [@nutanix](https://twitter.com/nutanix).

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