

eBook

# Customer Spotlight on End-User Computing

This eBook is inspired by leading organizations who drove the end user experience and business productivity to new heights with virtual apps and desktop solutions from Nutanix and Citrix.

**NUTANIX** | **citrix**<sup>™</sup>



# The future of work has never been more exciting or unpredictable.

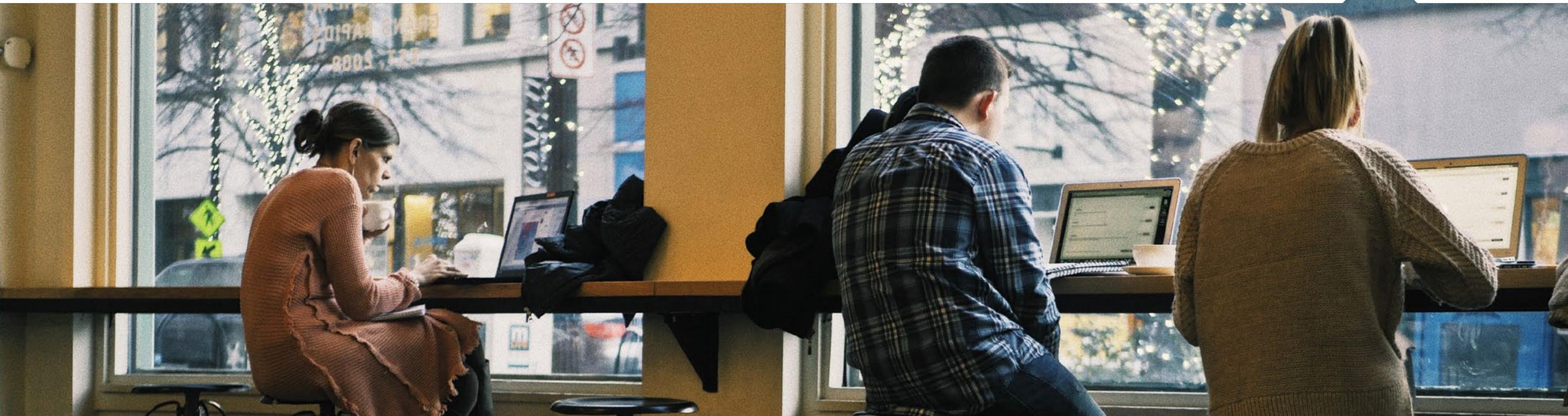
Whether you're in healthcare or hospitality, energy or education, it's certain that supporting secure hybrid workstyles is of utmost importance. With Nutanix and Citrix, you'll be ready for anything.

Provide end users with seamless access to virtual apps, desktops and sensitive data from any cloud and on any device, at any scale—all with the simplicity, security and performance of Nutanix and Citrix.

Learn how six leading organizations reimagined EUC and achieved unprecedented scalability with Citrix on Nutanix.

## Customer Stories

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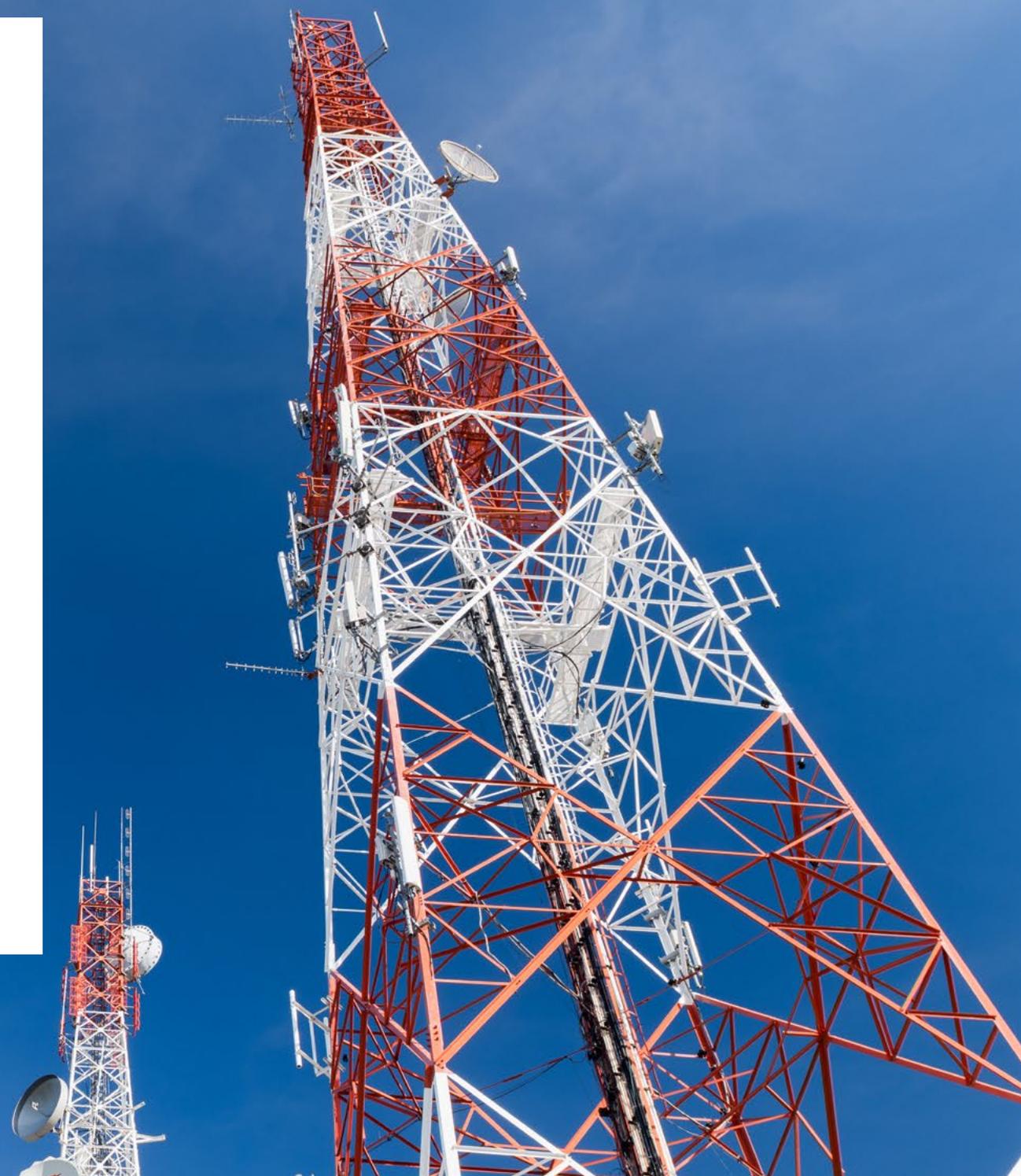
We are providing all of our virtual apps and virtual desktop services based on Citrix technology, predominantly ... Of course, one of the main advantages was that there is a deep integration of the Citrix tools into the Nutanix portfolio.

We are using machine creation services to deploy images and manage the images across our on-prem environment, as well as public cloud resource layers. We are using the file servers, which is also a benefit of the Nutanix solution, compared to other competitors in that space.

**Michael Janssen**

Lead Architect for remote access  
Vodafone (United Kingdom)

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# Whiddon

“VDI drives the majority of our business in terms of office bound workers, and it’s all empowered by Nutanix. We’ve seen a significant increase in performance from deploying Citrix for our traditional office and productivity applications.

The environment also runs our clinical documentation systems that take care of our residential aged care environment, and resident management tools for our retirement villages and residential life care services. Nutanix also supports more than 120 mobile healthcare providers working in the field.

**Regan Stathers**

Executive General Manager, Technology and Property  
Whiddon (Australia)

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“Our key clinical applications are really really critical to patient care. It has to work. If a doctor or a nurse cannot access that application, they can't treat the patient and so patients' lives depend on this environment being functional and working.

With Nutanix and Citrix combo, we've been able to achieve that level of resilience in our service to the public.

**Wylie Edwards**

Technical Operations Manager  
Gippsland Health Alliance (Australia)

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“Citrix and Nutanix, I could probably say, it’s a match made in heaven. The technology works so great together and is so integrated these days that it makes our life so much easier and it’s a big part of our infrastructure of our services we provide to the students and facility staff members.

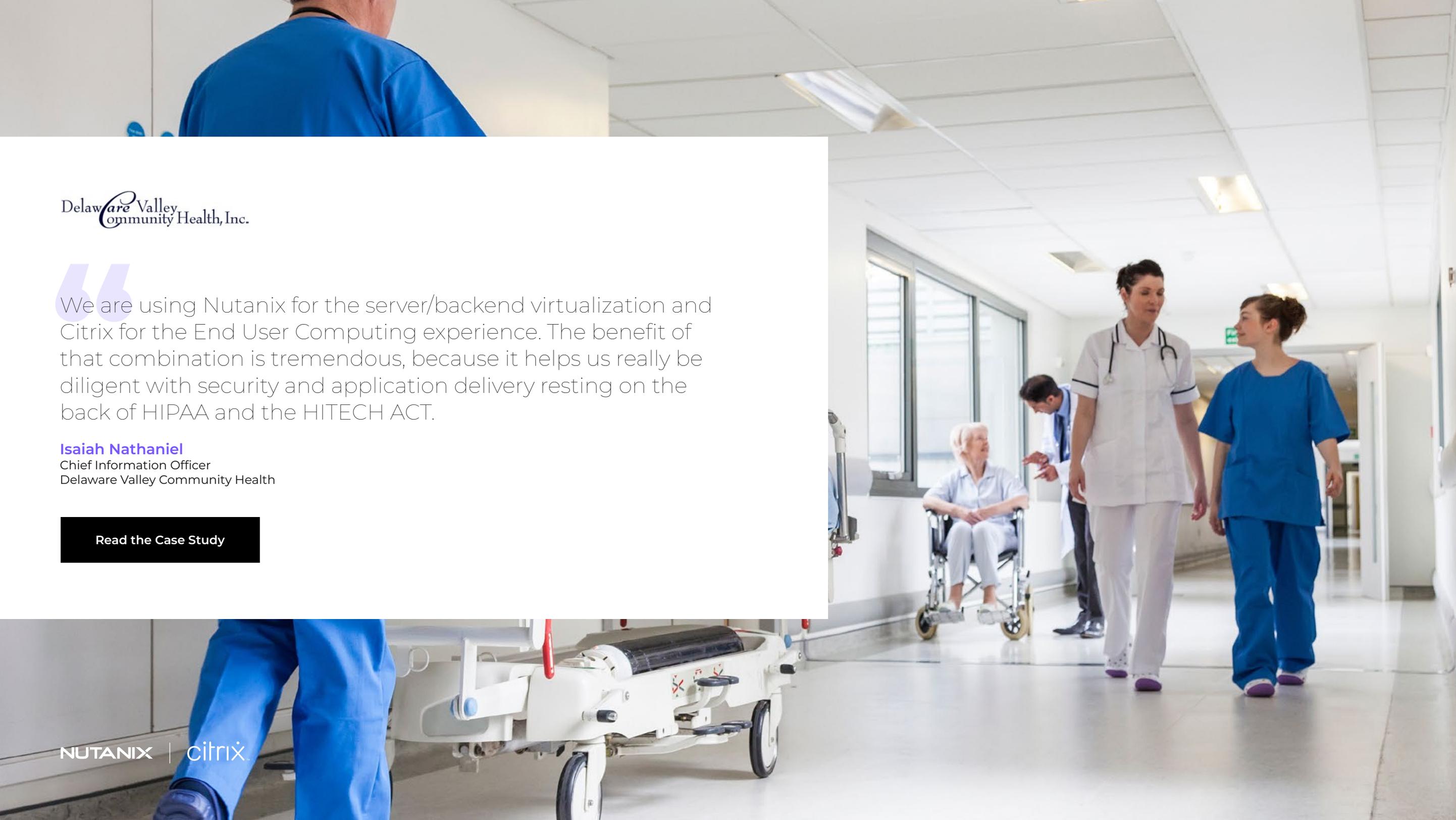
We use Citrix as a main pillar for remote working as well as to give our students the chance to work with their own devices, so it has become an important pillar of our BYOD strategy as well.

**Rene Bigler**

Head of Information Technology  
IDM (Switzerland)

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Delaware Valley  
Community Health, Inc.

“We are using Nutanix for the server/backend virtualization and Citrix for the End User Computing experience. The benefit of that combination is tremendous, because it helps us really be diligent with security and application delivery resting on the back of HIPAA and the HITECH ACT.

**Isaiah Nathaniel**  
Chief Information Officer  
Delaware Valley Community Health

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NUTANIX | citrix



“By scaling-out our virtual desktop infrastructure into a Nutanix Cloud Cluster on AWS, we were finally getting away from the expensive and inefficient capital procurement model. The freed-up budget can now be used for other strategic initiatives.

**Dan Morrison**

Director of Infrastructure and Operations  
Penn National Insurance

[Read the Case Study](#)



# Summary

## Thousands of Customers

Organizations from a wide range of industries run Citrix on Nutanix

## Ditch Complexity

97% faster time to deployment, enhancing business agility and competitiveness

## Ensure a Superb End-User Experience

Easily deploy virtual apps and desktops anywhere

## Reimagined EUC

Designed with strong security to support new hybrid workstyles

Learn more at [nutanix.com/citrix](https://nutanix.com/citrix)

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