Help Your Customers Navigate the Storm

Get rewarded by providing safe passage to Nutanix.

Nutanix Surge is a partner promotion that rewards organizations and individuals for guiding target customers to the Nutanix Cloud Platform, specifically amidst the IT uncertainty following the acquisition of VMware by Broadcom.

Surge Incentive Details

Nutanix Surge incentives are available to all resellers that are authorized to sell Nutanix. Higher levels of rewards are unlocked based on a partner organization's competency level in the Nutanix Elevate Reseller Partner Program.

Elevate Reseller Partner Program Competency Level	Enrolled	Authorized	Professional	Champion
Surge Rebate	$	$$	$$$	$$$$
Surge Individual Incentive	$	$	$	$

View full Nutanix terms and conditions for all current partner rebates and individual incentives on the Partner Portal. Eligible deals must have an approved deal registration and close by July 31, 2025.

Partners can maximize their rebate potential on eligible deals when combining Surge with additional Elevate Reseller Program rebates!*

Free Exam Vouchers

To help new partners get enabled quickly and existing partners advance their Nutanix skills, Surge is also providing partners with **free technical and services certification exam vouchers for a limited time.**

Voucher Offer	Eligible Certification Exams	How to Redeem
One free exam voucher per individual at eligible Nutanix reseller and distributor organizations. Must request voucher by July 31, 2024 and redeem by January 31, 2025.	• Nutanix Certified Associate (NCA) • Nutanix Certified Systems Engineer-Core (NCSE-Core) • Nutanix Certified Professional- Multicloud Infrastructure (NCP-MCI) • Nutanix Certified Professional- Multicloud Automation (NCP-MCA) • Nutanix Certified Professional- Unified Storage (NCP-US) • Nutanix Certified Professional- Database Automation (NCP-DB) • Nutanix Certified Professional- End User Computing (NCP-EUC) • Nutanix Certified Services Core (NCS-Core)	Partners can request their voucher on the Partner Portal.

Get Started Now

1
Get Enabled

2
Discover Which Accounts Qualify For This Incentive

3
Position the Value of Migrating From VMware to Nutanix With Target Accounts

---

4
Close a Qualifying Deal and Get Rewarded

For more resources, visit the Partner Portal.

NUTANIX