Key Benefits

Multi Cloud Multi Service Coverage

- Cost Governance provides coverage for Nutanix Private Cloud as well as AWS. Azure. and GCP environments
- It also includes the REST and script actions that can connect to other tools and system.





Google Cloud





Broad Coverage with Deep Integrations

 Cost Governance has out-of-box integration with ServiceNow and Slack

servicenow



Total Cost of Ownership Savings

- Save 35% with Reserved Instance Purchase Recommendations
- Take the guesswork out of managing multicloud costs by automating cloud ops through Playbooks

Nutanix Cloud Manager (NCM) Cost Governance (formerly Beam) is one of the key pillars of the NCM solution that helps establish our customers' hybrid cloud operating model by delivering the following critical capabilities:

- Enables IT organizations to track Private Cloud (Nutanix) and Public Cloud (AWS, Azure, and GCP) consumption with a single pane of glass
- Provides IT admins with cost savings insights and remediation through resource rightsizing, purchasing recommendations, and schedule based automated actions
- Allows IT admins to set business policies to govern cloud spend



"Beam [NCM Cost Governance] has paid for itself by providing the insight we need to control costs. In one instance, we uncovered an API on a development environment that did not need to be running, and shut it off, saving thousands of dollars per month in just one instance."

- Declan Fleming, Enterprise Architect for Cloud, UCSD

Capabilities

Provide One-Click Visibility to Multicloud Cost Consumption

- Pre-built dashboard and reports: Schedule out-of-box reports or build your own to ensure stakeholders always have visibility into cloud spend
- Unique out-of-box TCO model that delivers private cloud cost metering: Pre-configured private cloud TCO models make capacity based cost allocation for your VMs, Storage, Memory, etc. easy
- Comprehensive Mutlicloud Cost Analysis Tools: A single pane for fast access to all private and public cloud spending



Reduce Cloud Spend by Offering Insights for Mutlicloud Tools

- Saving Recommendations: Easily delete resources that are identified as under-utilized right from your cloud account.
- Automatic Cost Savings Actions: Eliminate manual tasks by enabling Playbooks that are triggered based on predefined schedules.
- Anomaly Detection: Predictive monitoring-based machine learning to report cost spikes for action.

Control Cloud Cost Sprawl by Tracking Resource Spend to Customers

- Chargeback Enablement: Tag based mapping of spending to a cost center and automatically chargeback unassigned spending to your business units
- Organizational Governance: Ensure that you are aware of overspending by creating budget alerts and tracking
 against plan.
- Create Scopes: Increased Visibility with Scopes

License and Usage

- NCM licenses can be purchased and applied on the number of physical CPU cores capacity in your deployment. Licenses are portable across hardware platforms and are available in 1 through 5-year term options.
- Cost Governance is also available as a fully managed SaaS option NCM Cost Governance as a Service and is available to purchase as a la carte. Please contact Nutanix Sales for further details.
- Cost Governance fits into the NCM Pro and Ultimate tiers. To see how these features are broken into tiers, please go to the <u>Nutanix Cloud Platform Software Options page</u>.
- NCM Pro and Ultimate tiers also include Advanced AI Operations, Self-Service and Orchestration functionality in addition to Cost Governance. NCM Ultimate also has Security Central functionality.

